

Indonesia

General

1. What are recent tax developments in your country which are relevant for M&A deals?

In 2008, the Minister of Finance issued regulation regarding the use of book value for transfer of assets in the context of mergers, consolidations or expansions, which enables companies to conduct a merger using book value (tax neutral merger).

The following conditions shall be applied to two or more companies that conduct a tax neutral merger:

- There is no capital gain incurred from transfer of assets in the context of tax neutral merger.
- Land and/or building value which is transferred by the dissolving entity to the surviving entity is subject to Article 4 paragraph (2) final income tax at the rate of 5% of the transaction price or Tax Object Sales Value (NJOP), whichever is higher.

Meanwhile, the surviving entity should pay 5% Duty on the Acquisition of Land and/or Building Right (BPHTB) from the transaction price or tax object sales value (NJOP), whichever is higher after being deducted with non-taxable value of tax object acquisition/NPOPTKP (maximum of IDR 60 million). The surviving entity may request 50% reduction on this duty to the regional government. This reduction could be applied if the company has received a decision from tax authority to conduct a tax neutral merger.

No VAT is imposed due to the transfer of assets provided that both the dissolving and the surviving entities are registered as taxable entrepreneurs.

2. What is the general approach of your jurisdiction regarding the implementation of OECD BEPS actions (action Plan 6 specifically) and, if applicable, the amendments to the EU Parent-Subsidiary Directive?

Based on the prevailing Indonesian tax regulation, tax treaty abuse may occur in the following events:

- Transaction without economic substance conducted using a structure/scheme in such a way with the sole intention to benefit from tax treaty
- Transaction with a structure/scheme in which the legal form is different from the economic substance in such a way with the sole purpose to benefit from tax treaty
- : Income recipient is not the actual beneficial owner

Furthermore, beneficial owner (either individual or entity) mentioned above shall be income recipient who acts not as an agent, nominee, and conduit company.

In the event that the foreign taxpayer does not abuse the tax treaty, they will be entitled to obtain benefit from the tax treaty.

The criteria to apply for tax treaty benefits are:

- The income recipient is not an Indonesian tax resident
- # The administrative requirements to apply the tax treaty provisions have been fulfilled
- There is no tax treaty abuse done by the foreign tax resident as intended in the provisions on the prevention of tax treaty abuse

The foreign taxpayer has to provide a certificate of domicile of non-resident for Indonesian withholding tax, named Form-DGT 1 (both page 1 and page 2) or Form-DGT 2 (for financial institution). The form is used by the Indonesian Tax Office to confirm that the recipient is the beneficial owner and the transaction does not aim to exploit the tax treaty. Form-DGT 1 (page 1) is only valid for a period of one year from the date of issuance and must be renewed annually. The Certificate of Domicile must be submitted by the deadline of Periodic Tax Returns for the period when the withholding tax is payable.

3. What are the main differences among acquisitions made through a share deal versus an asset deal in your country?

In Indonesia, the main differences among acquisitions made through a share deal versus an asset deal are as follows:

Share deal

- Capital gain received by entity in a share deal is subject to corporate income tax of 25%, while capital gain received by individual is subject to individual income tax in the range of 5% until 30%
- Since shares are categorised as non-taxable goods, there is no VAT applicable in share deal

Asset deal

Moveable Assets

- Capital gain received by entity in an asset deal is subject to corporate income tax of 25%, while capital gain received by individual is subject to an individual income tax in the range of 5% until 30%
- Senerally, 10% VAT is imposed on transfer of moveable assets. However, this condition does not apply to:
- a. transfer of non-taxable assets (i.e., mining products, public essential commodities, foods and beverages, gold and commercial paper.)
- b. transfer of assets that have no relation with the company business

Immovable Assets (land and/or building)

- For the seller, transfer of immoveable assets is subject to final income tax of 5% of market value or Tax Object Sales Value (NJOP) of the assets, whichever is higher (applicable to individual and corporate)
- For the buyer, acquisition of immoveable assets is subject to 5% Duty on Acquisition of Land and Building Right (BPHTB) from the transaction price or Tax Object Sales Value (NJOP), whichever is higher after being deducted with the Non-Taxable Value of Tax Object Acquisition/NPOPTKP (maximum of IDR 60 million)
- Generally, 10% VAT is imposed on transfer of immoveable assets. However, this condition does not apply to immovable assets that have no relation with the company business.

Buy-side

4. What strategies are in place, if any, to step up the value of the tangible and intangible assets in case of share deals?

In principle, there are no special provisions in Indonesian income tax law to step up the value of the tangible and intangible assets in case of share deals.

In 2015, the Minister of Finance issued a regulation regarding tax incentive on fixed asset revaluation. Tax incentive reduces the previous final tax rate of 10% to lower final tax rate. Below is the summary of special tax rate applied to asset revaluation:

- 3% for applications submitted starting from 20 October 2015 up to 31 December 2015
- \$\displaystyle 6\% for applications submitted starting from 1 July 2016 up to 31 December 2016

Asset revaluation is usually utilised by companies that need financing, so that the respective companies will have "more" assets to be used as collateral for bank loan. This is also a strategy to step up the value of tangible assets.

Furthermore, capitalisation of surplus of asset revaluation to paid-up capital is not subject to tax. However, this is in contrast to Indonesian Accounting Standard, which regulates that surplus of assets revaluation could not be capitalised at once.

5. What are the particular rules of depreciation of goodwill in your country?

Amortisation of goodwill, which has useful life exceeding one year, may be treated as expenses proportionally during 4 years, 8 years, 16 years, or 20 years using the straight line or double declining balance method.

6. Are there any limitations to the deductibility of interest on borrowings?

There are limitations to the deductibility of interest on borrowings. In 2015, the Minister of Finance issued regulation No. 169/PMK.010/2015 regarding Thin Capitalisation.

The debt-to-equity ratio should not exceed 4:1. The total balance of debts should cover the balance of long-term debts and/or balance of short-term debts, including balance of trade payable which is charged with interest. Meanwhile, the total balance of equity should cover equity as intended in the applicable finance accounting standard and non-interest bearing loan of related parties.

In the event that a taxpayer's debt to equity ratio exceeds 4:1, the interest expense that can be deducted in calculating taxable income should amount to the interest expense in accordance with debt to the equity ratio of 4:1.

Please note that in the event that a taxpayer has zero balance of equity or less than zero, the related taxpayer's entire interest expense cannot be deducted in calculating the taxable income.

Excluded from the provisions on the debt to equity ratio are banks, financing institutions, insurance and reinsurance taxpayers, and taxpayers who carry business in mining and infrastructure fields.

Furthermore, interest on loan used for shares investment with ownership of no less than 25% could not be treated as deductible expense since the dividend received by the investor is a non-taxable income.

7. What are usual strategies to push-down the debt on acquisitions?

There are no usual strategies to push-down the debt on acquisitions. However, there should be a consideration to complex tax issues such as transfer pricing, VAT, capital gains and interest deductibility prior to the implementation.

8. Are losses of the target company(ies) available after an acquisition is made?

The losses of the target company are available for 5-year carry-forward compensation. The tax authority might make an adjustment on the fiscal losses based on the tax audit process.

However, in context of tax neutral merger, the losses of the target company are not available after the effective date of merger.

9. Is there any indirect tax on transfer of shares (stamp duty, transfer tax, etc.)?

Securities or documents with any name or in any form whatsoever (including shares) which have nominal value of up to IDR 250,000.00 (two hundred fifty thousand Rupiah) shall not be subject to Stamp Duty. If the value is above IDR 250,000.00 (two hundred fifty thousand Rupiah) and up to IDR 1,000,000.00 (one million Rupiah), the securities or documents shall be subject to Stamp Duty at the tariff of IDR 3,000.00 (three thousand Rupiah), while those having nominal value of more than IDR 1,000,000.00 (one million Rupiah) shall be subject to Stamp Duty at the tariff of IDR 6,000.00 (six thousand Rupiah).

10. Are there any restrictions on the deductibility of acquisition costs?

Acquisition costs shall be the value of shares or asset and additional costs related to acquisition, such as advisory

fees from the corporate finance advisor and/or legal fees.

The value of shares or asset shall be recorded as an asset.

There are no specific tax regulations that set forth the tax treatment for additional costs related to shares or asset acquisition. Therefore, it should comply with the treatment of the prevailing Indonesian Financial Accounting Standard (PSAK).

: Acquisition of Shares

In case of a share deal, there are no restrictions on the deductibility of additional costs. The additional costs shall be treated as expense in the year of shares acquisition (PSAK 22).

: Acquisition of Assets

The additional costs for asset acquisition which have useful life exceeding 1 year shall be capitalised and depreciated over the useful life (PSAK 16). The depreciation could be treated as expenses proportionally during 4 years, 8 years, 16 years, or 20 years using the straight line or double declining balance method.

11. Can VAT (if applicable) be recovered on acquisition costs?

Generally, VAT input from assets acquisition could be compensated with VAT output in the following fiscal period or be claimed as tax refund at the end of fiscal year. There is no VAT input for shares acquisition.

However, VAT input for assets categorised as non-capital goods acquired by a company that has not yet delivered taxable goods or services could not be compensated with VAT output in the following fiscal period or be claimed as tax refund at the end of fiscal year.

The VAT input from the additional costs related to the shares or asset acquisition could be compensated with VAT output in the following fiscal period or be claimed as tax refund at the end of fiscal year.

12. Are there any particular issues to consider in the acquisition by foreign companies? (for example non-resident taxation rules/substance rules and tax efficient exit routes)

: Asset Deals

Foreign companies are not allowed to directly acquire land and/or building in Indonesia.

Share Deals

Indonesian prevailing law regulates the percentage of foreign ownership limitation for different types of business in certain sectors.

In general, all types of business are open to foreign investment except certain closed type of business and limitation of maximum ownership in several types of industries.

13. Can the group reorganise after the acquisition in a tax neutral environment through mergers or a tax group?

Yes, the group can reorganise after the acquisition in a tax neutral environment through mergers.

To apply for a tax neutral merger, certain conditions must be satisfied. The conditions are the following:

- Submitting application using book value for merger to the Director General of Taxes, along with the argumentation and purpose of the merger
- Paying all tax payable from every related entity
- **Satisfying** the requirements of business purpose test

14. Is there any particular issue to consider in case of companies of which main assets are real estate?

VAT input for a company that purchases real estate as its inventory could not be credited in case that the company has not yet sold or delivered the taxable goods or services to other party.

Sell-side

15. How are capital gains taxed in your country? Is there any participation exemption regime available?

Capital gain must be combined with the company's revenue from its main business after being deducted with the deductible expense. The net profit is subject to 25% corporate income tax. Furthermore, for an individual, capital gain after being combined with their income should be subject to individual income tax in the range of 5% until 30%.

There is no participation exemption regime available in Indonesia.

16. Is there any fiscal advantage if the proceeds from the sale are reinvested?

There is no fiscal advantage if the proceeds from the sale are reinvested.

17. Are there any local substance requirements for holding/finance companies?

Indonesian prevailing law regulates the limitation of foreign ownership for finance companies. Meanwhile, the limitation of foreign ownership of a holding company in Indonesia depends on the type of industries of the operating companies under the holding company.

Your Taxand contact for further queries is:

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Alice Renate
T. +62 21 835 6363
E. alice@pbtaxand.com